Siemens Energy strengthened business in challenging year

Integration of SGRE is now the focus

Annual Press Conference for Fiscal Year 2022
Munich, November 16, 2022

Christian Bruch, President and CEO Siemens Energy AG
Maria Ferraro, CFO Siemens Energy AG



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Information and forward-looking statements

This document contains statements related to our future business and financial performance, and future events or developments involving Siemens Energy that may constitute forward-looking statements. These statements may be identified by words such as “expect,” “look forward to,” “anticipate” “intend,” “plan,” “believe,” “seek,” “estimate,” “will,” “project,” or words of similar meaning.

We may also make forward-looking statements in other reports, prospectuses, in presentations, in material delivered to shareholders, and in press releases.

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Christian Bruch

President and CEO Siemens Energy AG



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The “perfect” storm

in 2022

Pandemic

massively restricts global trade



War in Ukraine

reshaping energy markets from the ground up



Inflation & Material Prices

rising continuously and causing uncertainty



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Siemens Energy

A weatherproof setup

Program to increase profitability at Gas and Power on track

Supply chain problems addressed

Settlement of Russia business progressing

Siemens Gamesa: new management, turnaround started with MISTRAL program

Bridge financing for cash tender offer SGRE secured, acceptance period running

Organizational realignment (VOLT) bringing more flexibility, responsibiltiy and transparency



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Clear responsibilities

different experiences and backgrounds

Christian Bruch	Maria Ferraro	Karim Amin	Tim Holt	Anne-Laure de Chammard	Vinod Philip	Jochen Eickholt
						
CEO	CFO	Gas Services	Grid Technologies	Transformation of Industry	Global Functions	Siemens Gamesa

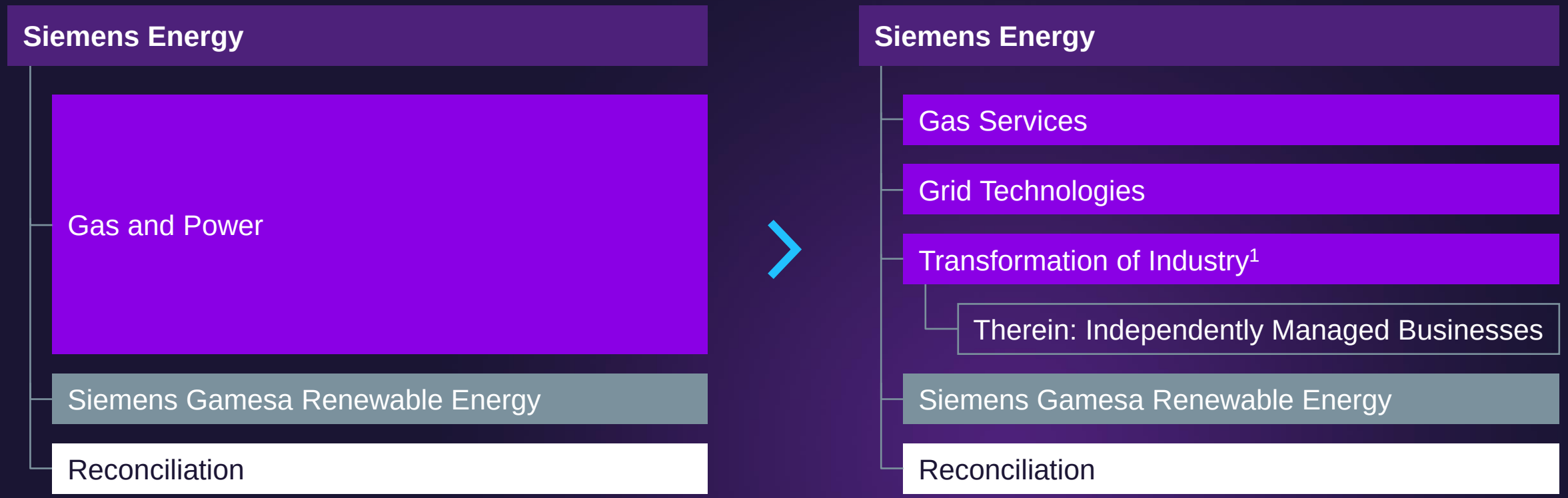
Executive Board Siemens Energy

Reporting segments

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More transparency

for capital markets



1 Transformation of Industry reflecting total of four Independently Managed Businesses (operating segments)

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Driving the energy transition

Power generation with low or zero emissions



Conversion from coal-fired to gas-fired power plant with H_2 capability

Energy transport and storage



Stabilization of the German power grid for grid operator TenneT

Reduction of greenhouse gases and energy consumption in industrial processes



Use of surplus energy from paper production for power supply

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Gas and Power

Solid Gas and Power performance is the bedrock of Siemens Energy‘s transformation

Business is showing high resilience in a challenging environment

Strong order intake and increased profitability year-on-year



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Siemens Gamesa

Negative business trend at SGRE slowed development in FY 2022

Price increases implemented despite difficult market environment

Stabilization of company and improvement of profitability are the priorities



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Siemens Energy

Adjusted Outlook largely met

Free Cash Flow before taxes exceeds expectations, EBITA margin slightly behind

Order intake exceeds prior-year level and leads to record order backlog



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Maria Ferraro

CFO Siemens Energy AG



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Voluntary Cash Tender Offer for SGRE

May 21, 2022
Public offer announcement

November 7, 2022
Approval by CNMV

November 8, 2022
Start of acceptance period (36 days)

December 13, 2022
End of acceptance period (expected)

Within 7 days
Announcement of tender results[1]

1 Delisting requires 75% of SGRE's share capital
Squeeze-out requires 96.7% of SGRE's share capital

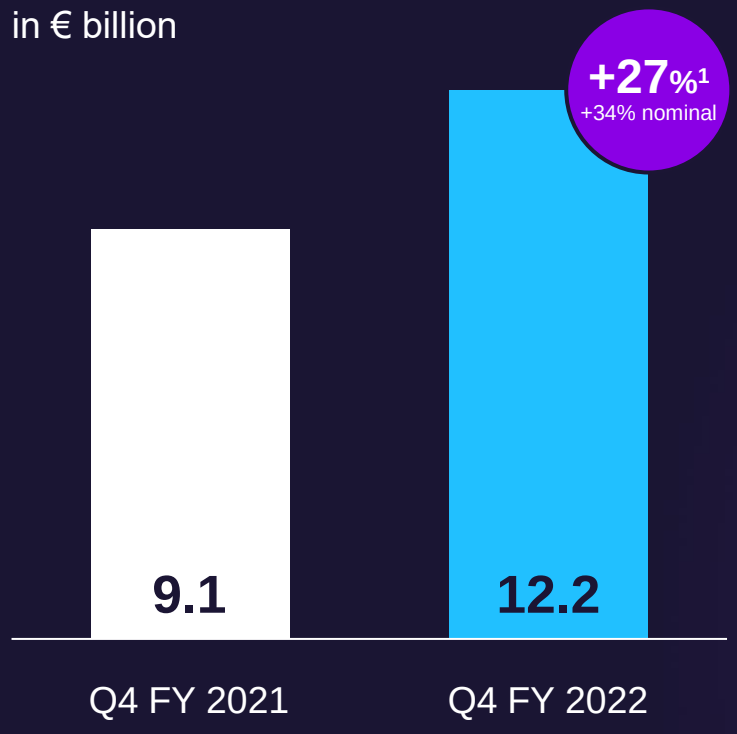


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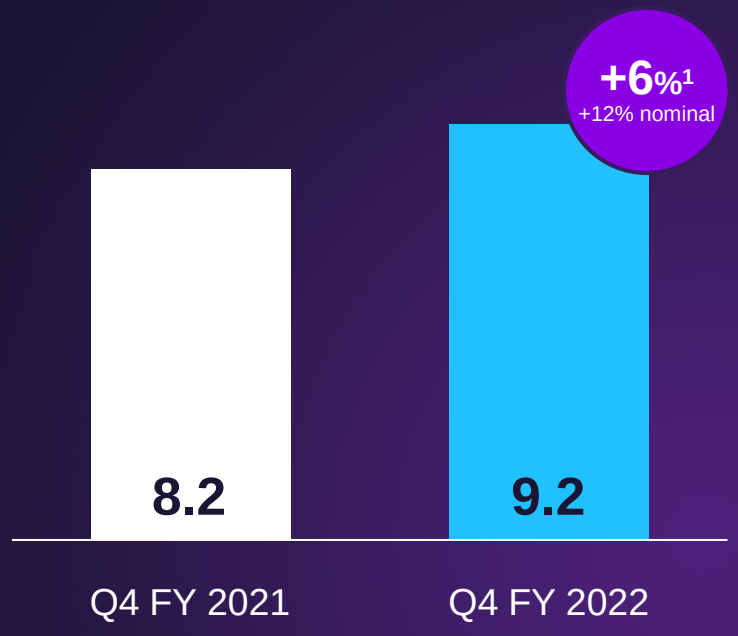
Siemens Energy in Q4 FY22

Gas and Power continues to deliver, SGRE benefits from sale of wind farm portfolio

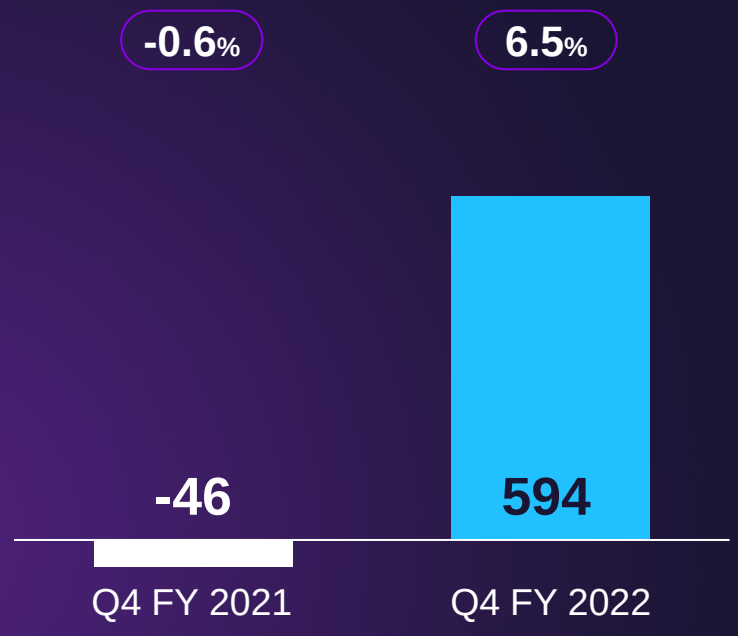
Orders
in € billion



Revenue
in € billion



Adj. EBITA
before Special Items in € million



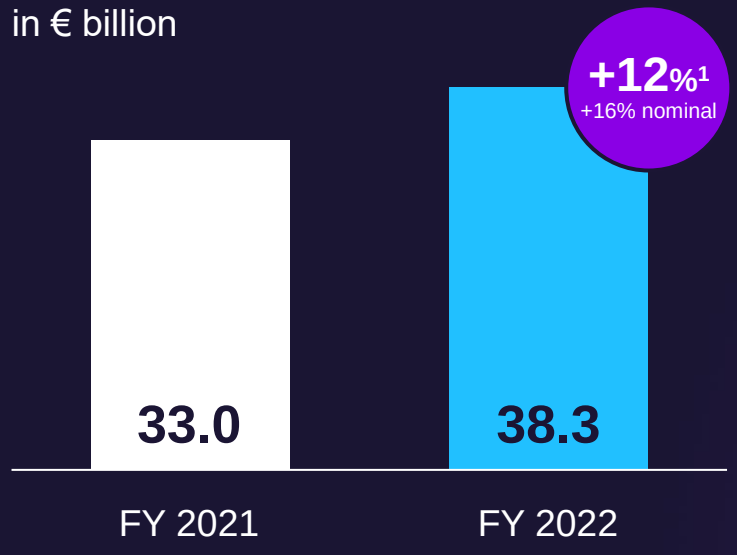
1 Comparable basis: Excluding currency translation and portfolio effects

X.X% Adjusted EBITA margin before Special Items

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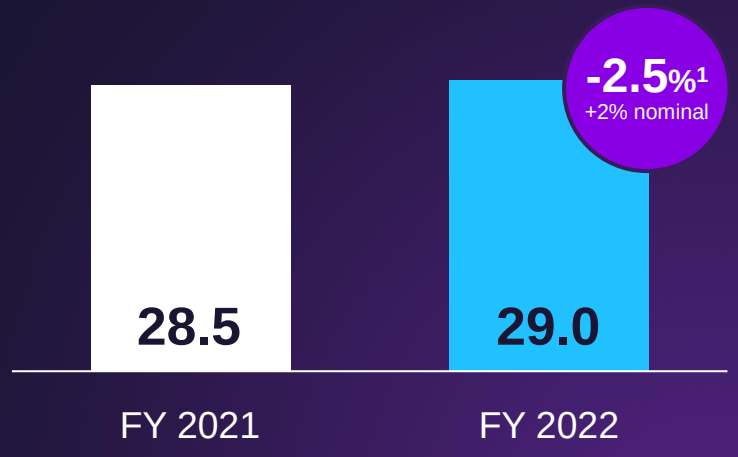
Gas and Power showed resilience despite headwinds while SGRE burdened Siemens Energy's profitability

Orders
in € billion



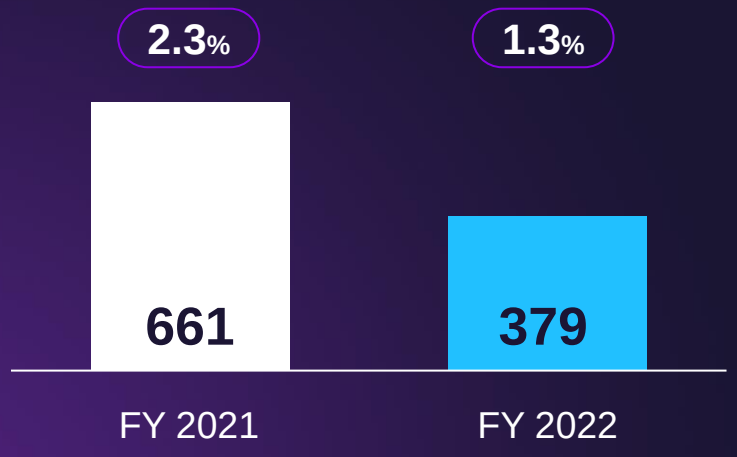
Order backlog[2] **€97bn**
(FY 2021: €84bn)

Revenue
in € billion



Book-to-bill Ratio **1.32**
(FY 2021: 1.16)

Adj. EBITA
before Special Items in € million



Free Cash Flow **€1.5bn**
(FY 2021: €1.4bn)

1 Comparable basis: Excluding currency translation and portfolio effects | **2** As of September 30, 2022

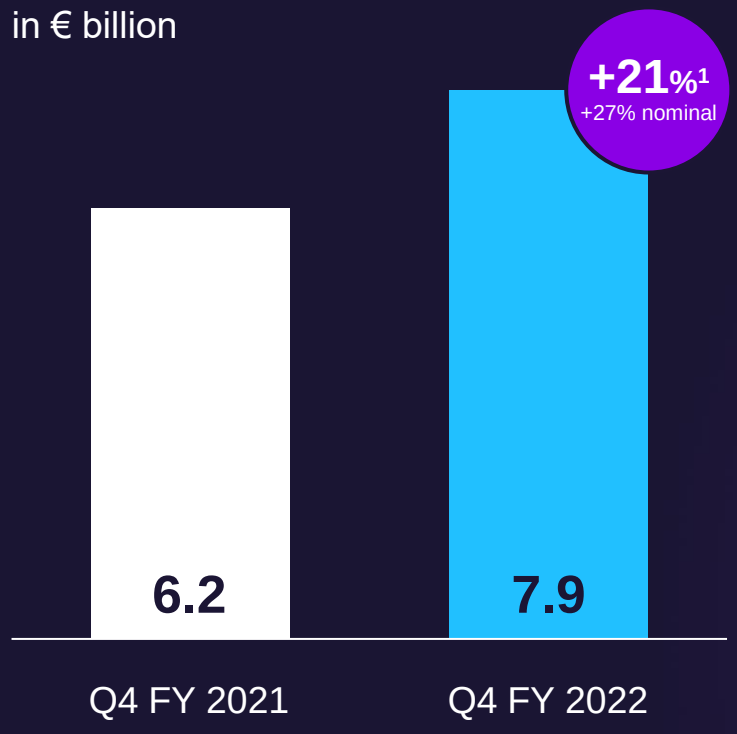
X.X% Adjusted EBITA margin before Special Items

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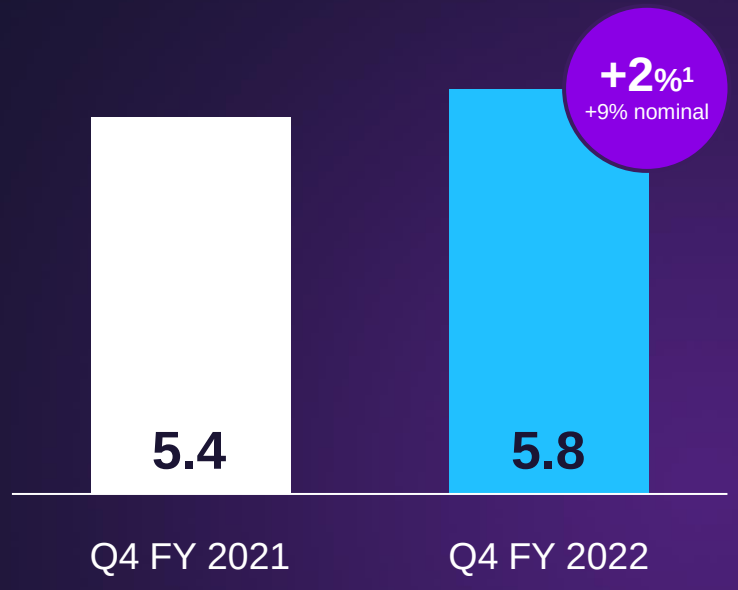
Gas and Power in Q4 FY22

Strong order growth, improved profitability

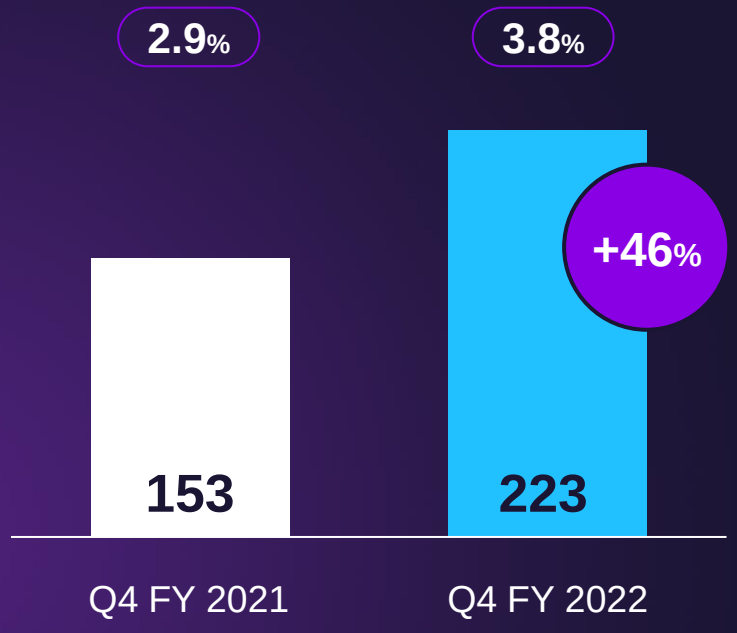
Orders
in € billion



Revenue
in € billion



Adj. EBITA
before Special Items in € million



1 Comparable basis: Excluding currency translation and portfolio effects

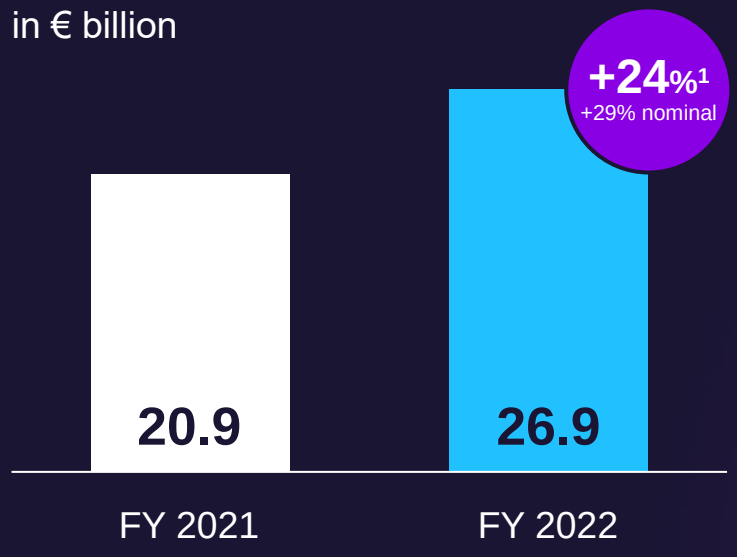
X.X% Adjusted EBITA margin before Special Items

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Gas and Power in Fiscal Year 2022

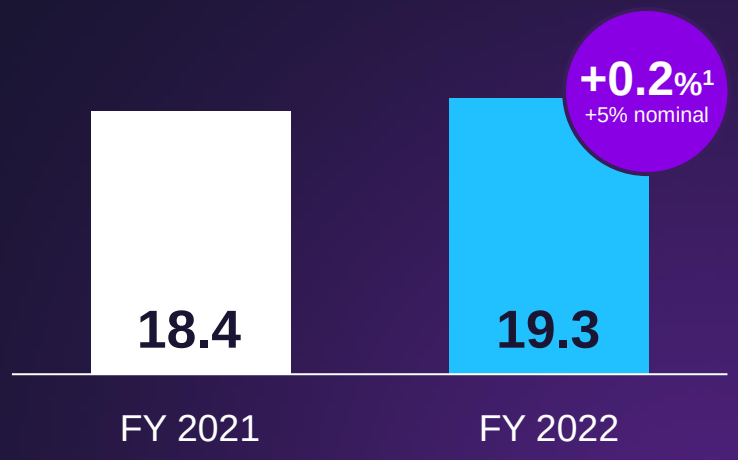
Resilient performance despite ongoing headwinds

Orders
in € billion



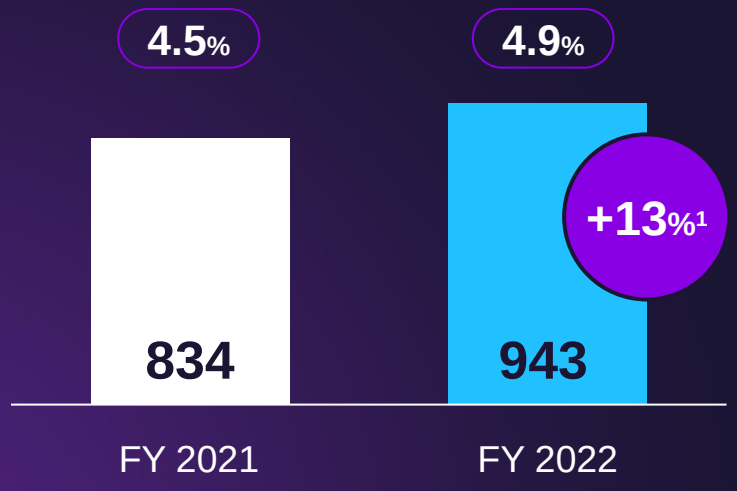
Order backlog[2] **€63bn**
(FY 2021: €51bn)

Revenue
in € billion



Book-to-bill Ratio **1.39**
(FY2021: 1.14)

Adj. EBITA
before Special Items in € million



Free Cash Flow **€2.4bn**
(FY2021: €1.4bn)

1 Comparable basis: Excluding currency translation and portfolio effects | **2** As of September 30, 2022

X.X% Adjusted EBITA margin before Special Items

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The new reporting transparency going forward

Regular Reporting	Orders	Order Backlog	Revenue	Profit[1]	Profit before SI	FCF pre tax	EBITDA	New Units/ Service Split[2]
Siemens Energy	●	●	●	●	●	●	●	●
Gas Services	●	●	●	●	●	●	●	●
Grid Technologies	●	●	●	●	●	●	●	●
Transformation of Industry	●	●	●	●	●	●	●	●
Sustainable Energy Systems	○		○		○			
E-A-D	○		○		○			
Steam Turbines & Generators	○		○		○			
Compression	○		○		○			
Siemens Gamesa	●	●	●	●	●	●	●	●

1 Profit: Earnings before financial result, income taxes, amortization expenses related to intangible assets acquired in business combinations, and goodwill impairments **| 2** Based on external revenues

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Financial Outlook

Fiscal Year 2023

Outlook FY23[1]

	Revenue Growth[2]	Profit[3] Margin before SI
Siemens Energy	**3 – 7%**	**2 – 4%**

We expect a sharp reduction of net loss compared to FY 2022.

We expect free cash flow pre-tax to be in a negative range of low- to mid-triple-digit million.

Business Area Assumptions FY23

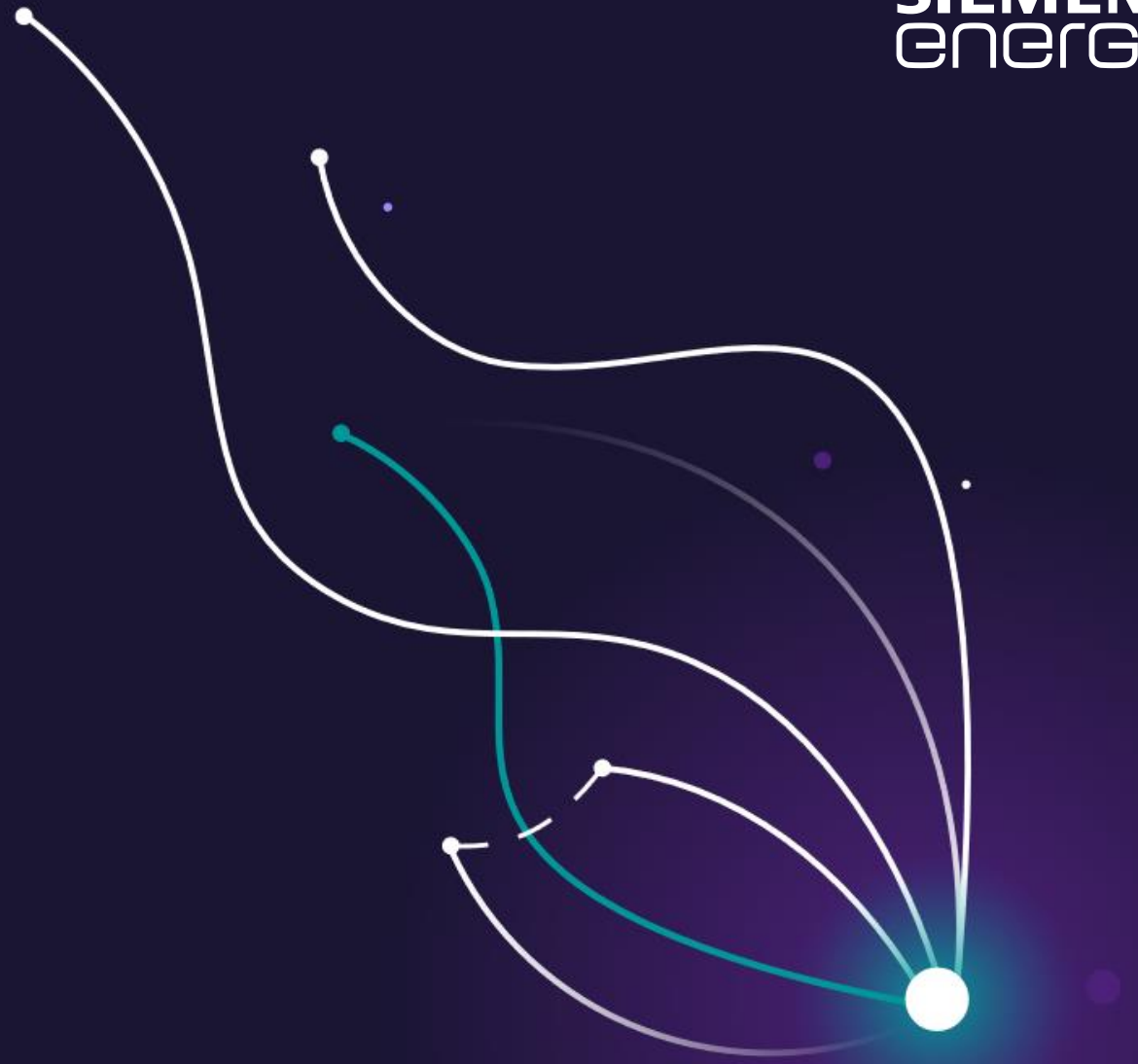
Gas Services	0 – 4%	9 – 11%
Grid Technologies	5 – 9%	6 – 8%
Transformation of Industry	5 – 9%	3 – 5%
Siemens Gamesa	In line with business plan	

1 The outlook for Siemens Energy assumes no major negative financial impacts from COVID-19 or other pandemic-related events, no further deterioration in the supply chain and raw material cost environment, and excludes charges related to legal and regulatory matters. **| 2** Excluding currency translation and portfolio effects | **3** Profit: Earnings before financial result, income taxes, amortization expenses related to intangible assets acquired in business combinations, and goodwill impairments

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Christian Bruch

President and CEO Siemens Energy AG



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It‘s time to act

2021 ended with the highest GHG emissions ever measured worldwide

Less than a decade to stop the irreversible effects on our planet

Without significant changes, global warming will increase to 3.2 °C

Five points for the energy transition:

- Expansion of renewable energies
- More energy efficiency
- Strengthening of power grids
- Using existing infrastructure
- Managing supply chains



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Our priorities
for Fiscal Year 2023

Seize market opportunities

Rigorously achieve financial targets
for fiscal year 2022/2023

Implement new operating model to drive performance

Achieve turnaround at SGRE and
leverage synergies through integration



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Questions & Answers

Christian Bruch and Maria Ferraro



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Financial Calendar 2023

February 7 | 1st Quarter
Annual shareholder meeting

May 15 | 2nd Quarter

August 7 | 3rd Quarter

15. November | 4th Quarter
Annual press conference

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